

# Africa is one continent, but a diverse one

The first chapter focuses on the characteristics of the African context which any investor should consider when defining their investment strategy.

First issues and learnings: how to address the diversity of situations in the 54 countries of Africa?






## A diverse and volatile continent

54 countries

2 billion people by 2050

2000+ languages

The first fifteen years of the 21st century have been a period of tremendous growth for Africa. This growth relies on several solid foundations:

-  Demographic dividend
-  Foreign investments (notably Chinese)
-  Fast-moving urbanization process
-  First flows of industrial relocations
-  Technological revolutions

Africa's situation remains volatile and will continue to diversify among its countries.

- 1 Countries depending on oil and mining resources
- 2 Countries who rely first and foremost on their domestic growth
- 3 Countries entering into the sphere of outsourcing of Chinese manufacturing
- 4 Countries experiencing political and military crises

### Key learnings

- ▶ The great diversity of African countries requires a cautious and pragmatic approach
- ▶ The investor can minimize the risk through a significant geographical and sectoral diversification of investments
- ▶ The high volatility of the continent implies limiting its exposure in certain sectors, like the mining industry...

## Manage foreign exchange risk

The foreign exchange risk is particularly harrowing for an international investor over the long term.

The average lifetime of a fund like those managed by I&P is ten years maximum or from five to eight years for a specific investment. At these scales, there is no macroeconomic approach that helps investors foresee the evolution of the exchange rate in a country or a group of countries after the divestment phase.

### Key learnings

Two methods are available to manage the risk:

- ▶ Allocate investments in a significant number of countries
- ▶ Look for "natural" hedging strategies when countries experience substantial fluctuations in exchange rates, avoiding for example sectors with substantive imports

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