

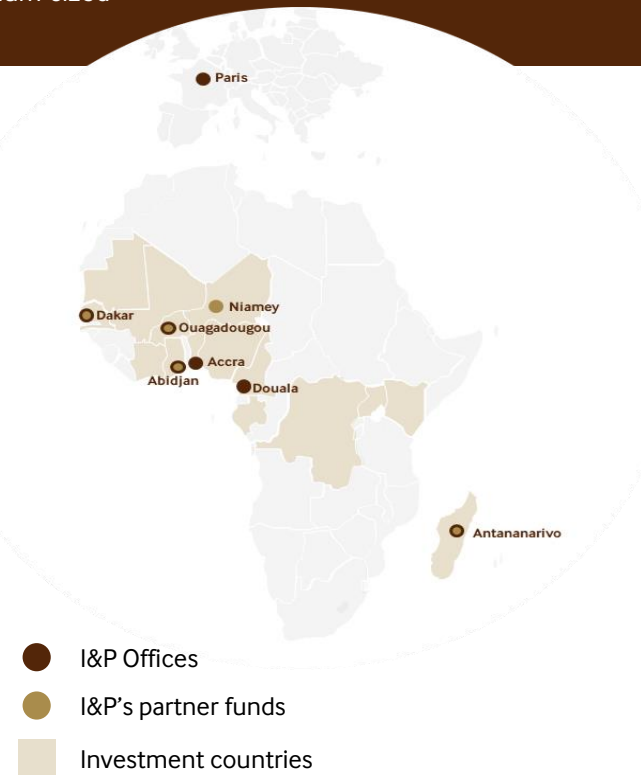




## A group dedicated to the financing and support of African entrepreneurs

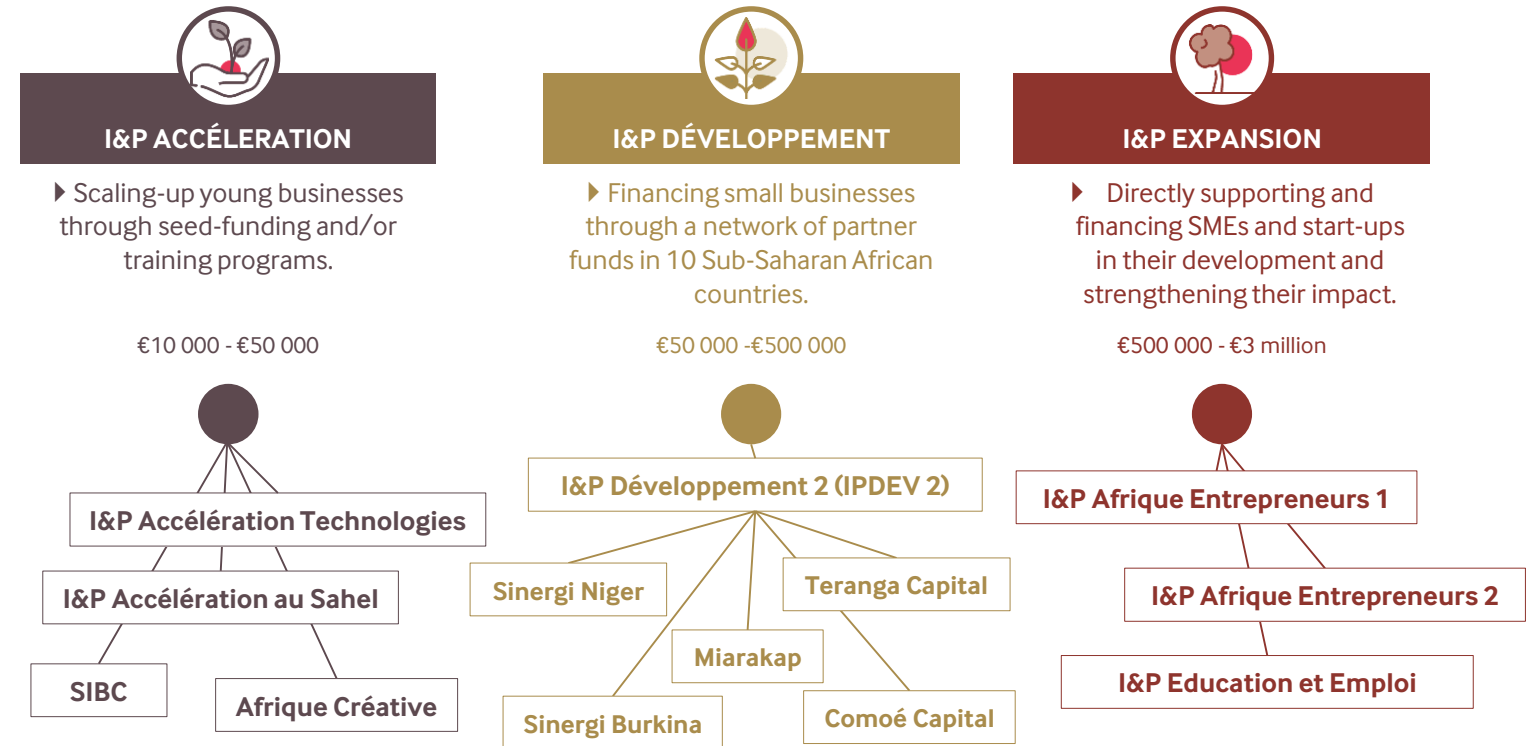
Created in 2002, I&P is a pioneering group in impact investing in Africa, entirely dedicated to financing and supporting start-ups and small and medium-sized enterprises in Sub-Saharan Africa.

- I&P has more than **17 years of experience** in financing small and medium sized enterprises (SMEs) in Africa.
- The team includes about **80 people**, based in 7 African hubs (Burkina Faso, Cameroon, Côte d'Ivoire, Ghana, Madagascar, Niger and Senegal), in Washington DC and Paris.
- I&P partners SMEs with financing needs of less than **EUR 3 million**, targeting companies of the "missing middle".
- Since its creation, the group has supported more than **150 companies**, operating in some fifteen countries in Sub-Saharan Africa and in a wide range of sectors (Agribusiness, ICT, Microfinance, Construction, B to B products and services, Health...).
- I&P and its partner funds have raised **€200 million (\$215 million)** from African and international investors (institutional, private and individual) and donors.



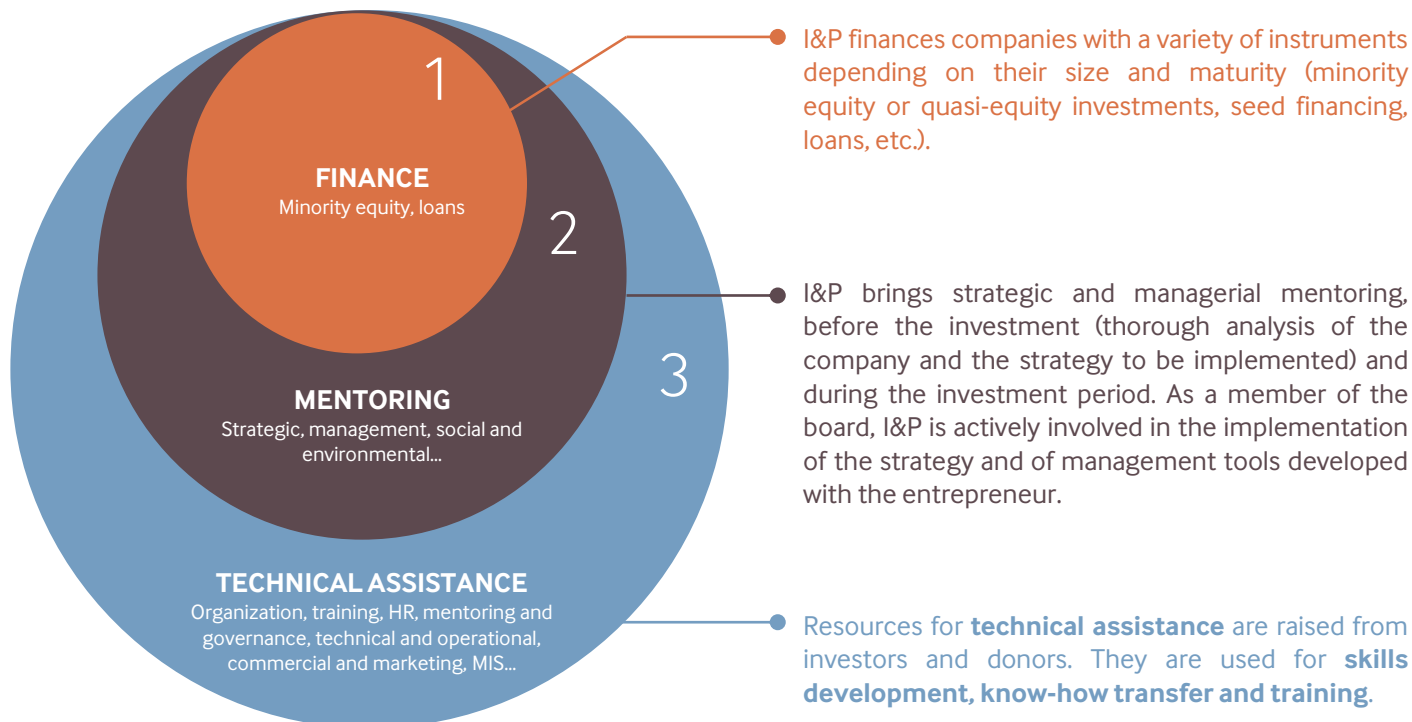
## OUR EXPERTISE

I&P's model is based on **three complementary activities** that address the issues of access to finance and skills faced by small and medium-sized African companies. These activities are segmented according to the maturity of the companies and the size of the financing requirements:



## HOW WE WORK

I&P is a committed partner bringing its know-how in management and finance to African SMEs. Our three-folded approach is entirely built alongside with the entrepreneur, with whom we are willing to establish a long-term relationship based on trust.



## OUR IMPACT STRATEGY

I&P supports initiatives with a strong social impact on the real economy, mainly in poor and fragile countries on the African continent. I&P partners with responsible companies that promote inclusive growth and have a strong potential for impact on their local stakeholders: employees, customers, suppliers and distributors, the State...

Promoting the emergence of a new generation of African entrepreneurs is at the heart of I&P's impact mandate. Beyond this core mission, our impact strategy is based on five key pillars: employment, gender, environment, access, and value chains.

